

Social Advocates for Youth, San Diego, Inc. Line Item Budget Summary w/ Comparative July 1, 2024 - June 30, 2025

	<u>07/01/2024 to 6/30/2025</u>	<u>07/01/2023 to 6/30/2024</u>
Revenue		
Public Contracts	18,576,914	19,340,212
Social Enterprise Revenue	4,868,684	5,431,483
Indirect Cost Reimbursement ¹	3,606,114	3,436,236
Subcontractual & Partnership Revenue	1,897,875	1,509,489
Restricted Gifts and Grants	889,552	944,205
Unrestricted Gifts and Grants	445,000	175,000
Other Revenue	120,000	99,500
Total Revenue	<u>30,404,138</u>	<u>30,936,126</u>
Expenses		
Salaries & Benefits	20,731,581	19,880,597
Contract Services	1,616,217	2,164,052
Facilities Costs	1,447,308	1,499,590
Client Support	1,334,085	2,148,132
Operations	1,101,953	1,000,953
Travel & Training	237,524	308,736
Office Expenses	120,292	172,097
Equipment Purchase & Rental	72,631	153,340
Other Expenses	105,382	39,130
Total Direct Expenses	<u>26,766,973</u>	<u>27,366,627</u>
Indirect Cost ¹	<u>3,606,114</u>	<u>3,436,236</u>
Total Expenses	<u>30,373,087</u>	<u>30,802,863</u>
Increase (decrease) in Net Assets	<u>31,051</u>	<u>133,262</u>

¹ Represents Intra-Agency transfers - offsetting expenses are included with a net zero impact